



UK
TRADE &
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英国贸易投资总署

Regional Cities Missions

Nantong & Yancheng



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Nantong 27th-28th February 2012

Yancheng 28th-29th February 2012

City Brief:



Nantong and **Yancheng** are large, industrial, maritime cities with well-developed infrastructure and transport links.

Located in prosperous Jiangsu province, they are establishing themselves as major hubs for China's emerging offshore wind generation and smart grid development.

Opportunity Sectors in Nantong & Yancheng

- Offshore wind power
- Smart grids
- Offshore engineering
- New energy vehicles
- Marine/Maritime services



Your Benefits:

- A tailor-made programme designed to take into account the key interests of participating companies
- Meet with senior decision makers from government organisations
- Engage with key contacts in the wind and offshore engineering industry based in these cities
- See first-hand the opportunities offered by these large and growing cities
- Receive expert support and advice from UKTI Staff



Introduction to Nantong

With a deep water harbour and access to inland rivers and navigational canals, Nantong has long been an important trading and transport centre on China's East coast. Located just to the North of Shanghai, it is one of the fastest growing coastal cities in China – Nantong's GDP saw a compound annual growth rate of 18.2% between 2005 and 2010, and the recent construction of a new road bridge between Shanghai and Nantong is expected to help boost growth in the future.



Over the past 20 years, Nantong's textile and garment, ship-building, new energy, new materials and electronic information industries have developed rapidly, and a number of leading companies from both home and abroad have presences in Nantong. All of these have enhanced Nantong's competitiveness and placed it as a major industrial city in the Yangtze River Delta.

Thanks to its high GDP of RMB287.3 billion (£29.3 bn) in 2009, as well as its advantageous geographical location and favourable business climate, Nantong's progress has been recognised by the government and investors. The city won the title of "Best Investment Environment for Multinationals" in 2007, and "Sohu Best Investment Environment in China 2008". It was 299th among 500 cities in the "Global Urban Competitiveness Report (2009-2010)", up from 337th in 2008-2009.

Introduction to Yancheng

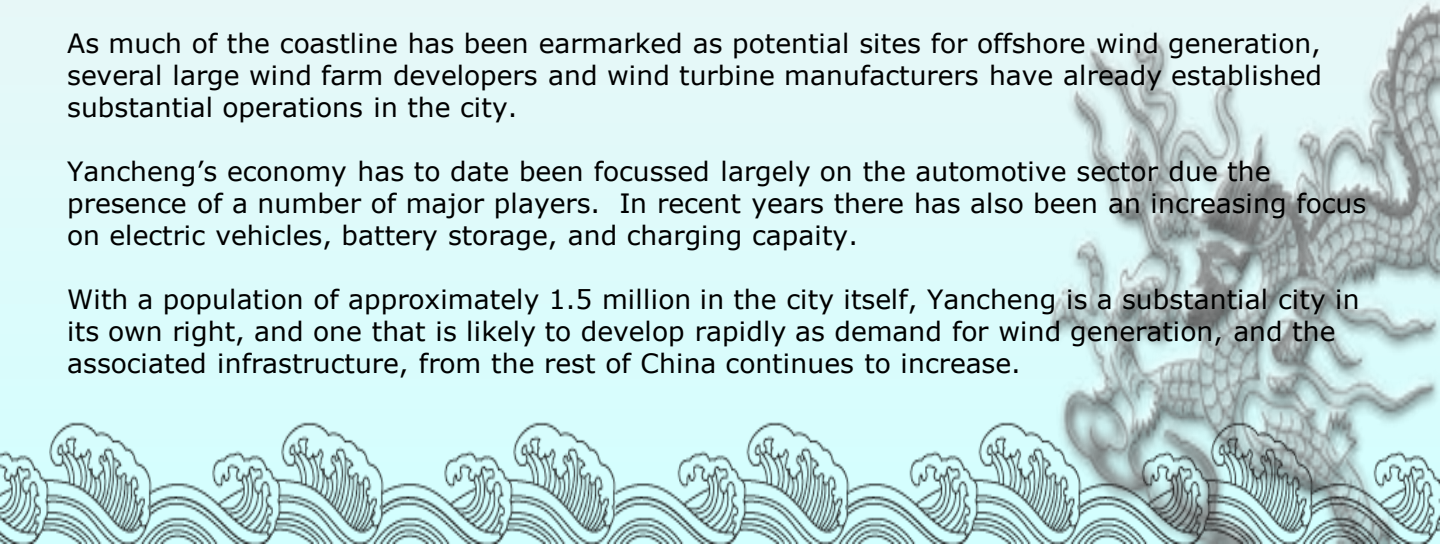


Located a short drive to the North of Nantong, Yancheng is less well explored than the more prosperous cities around the Yangtze river delta. Nonetheless, laying claim to the vast majority of Jiangsu's coastline, Yancheng is set to become the centre of Jiangsu's – and by extension China's – offshore wind strategy.

As much of the coastline has been earmarked as potential sites for offshore wind generation, several large wind farm developers and wind turbine manufacturers have already established substantial operations in the city.

Yancheng's economy has to date been focussed largely on the automotive sector due the presence of a number of major players. In recent years there has also been an increasing focus on electric vehicles, battery storage, and charging capacity.

With a population of approximately 1.5 million in the city itself, Yancheng is a substantial city in its own right, and one that is likely to develop rapidly as demand for wind generation, and the associated infrastructure, from the rest of China continues to increase.



Draft Programme for Nantong & Yancheng (27th Feb - 29th Feb 2012)

Date	Event
Day 1 AM 27/02/2012 PM 27/02/2012	<p>Meeting and visit to Nantong Economy and Technology Development Area</p> <p>Meeting with Mayor/Vice Mayor of Nantong, Nantong Development and Reform Commission, Economy and Information Technology Commission, Nantong Bureau of Commerce (attendees tbc)</p> <p>Meeting and site visit to Nantong Tidal Belt Wind Farm and Wind Farm Developer, Longyuan Group <i>** Longyuan Group – A subsidiary company of China Longyuan Power Group Corporation Ltd., one of the biggest wind power developers in the world, the largest wind farm developer in China. Longyuan Offshore Wind focuses on the offshore wind development in China.</i></p>
Day 2 AM 28/02/2012 PM 28/02/2012	<p>Meeting and site visit to ZPMC Longyuan Offshore Co. <i>**ZPMC Longyuan Offshore Co - The joint venture between Shanghai Zhenhua Heavy Industry (ZPMC) and Longyuan Group with a registered capital of RMB 0.3 billion. The main business areas are offshore wind farm construction, installation and maintenance.</i></p> <p>Meeting and visit to Jiangsu Haixin Shipping Heavy Industries Co. <i>**Jiangsu Haixin is a major ship building company in China; their products include engineering vessels, marine engineering equipment, container vessel and bulk carriers. The annual production capacity amounted to 1.8 million DWT, with 300,000 tones steel processing capacity.</i></p> <p>Travel to Yancheng</p> <p>Dinner and networking with Yancheng Economy and Information Technology Commission (attendees tbc)</p>

To be Continued



Draft Programme for Nantong & Yancheng (27th Feb - 29th Feb 2012)

Day 3	
AM 29/02/2012	<p>Visit to Yancheng Zonda Group <i>**Zonda Group - A leading manufacturer of electric coaches, as well as power storage batteries.</i></p> <p>Meeting with Mayor/Vice Mayor of Yancheng, Yancheng Development and Reform Commission, Economy and Information Technology Commission, Yancheng Bureau of Commerce (attendees tbc)</p>
PM 29/02/2012	<p>Meeting and visit to Sinovel Wind <i>**Sinovel - China's largest wind turbine maker, specialized in development, design, manufacturing and sale of large-scale onshore and offshore wind turbines. The manufacture base in Yancheng focuses on the production of offshore wind turbines.</i></p> <p>Meeting and visit to Shanghai Electric Wind Equipment, Sewind <i>**Shanghai Electric Windpower Equipment, invested and initiated by Shanghai Electric Group Co. Ltd., is a professional enterprise specializing in R&D, design, manufacturing, and technical consultancy of large-scale wind turbines.</i></p> <p>Travel back to Shanghai</p>

